

Thoughts on Negotiation

GRAAP-Session III 11th September '06 Toshiyuki Nakata (NEC Corp.)

Two kinds of Negotiation



- 'Haggling' Negotiation when the Agreement is being made
 - I'll leave to other people to discuss ©
- 'Modification' Negotiation (Re-negotiation) which tries to modify an Agreement which has already been made (or Create a modified document)
 - More / Less Resources necessary
 - Different SLA's (Akogrimo's case)
 - Extension of expiration period

What is needed in 'Modification' Renegotiation



- Ability to specify an already made Agreement
 - Resurrection of RelatedAgreement or EPR to the current Agreement
- Modification specification
 - SDT's and expiration period.
 - Includes XPATH pointer (wsag:Location) to specify which SDT to modify
 - New value of SDT
- If we use EPRs (ie not RelatedAgreements) then implementation should be easy as most of the part can be borrowed from Agreement Template's Creation Constraints
 - How about state management?
- Can Guarantee Terms be modified as easily or do we need more constraints?

Cf. Creation Constraint Item in an Agreement Template

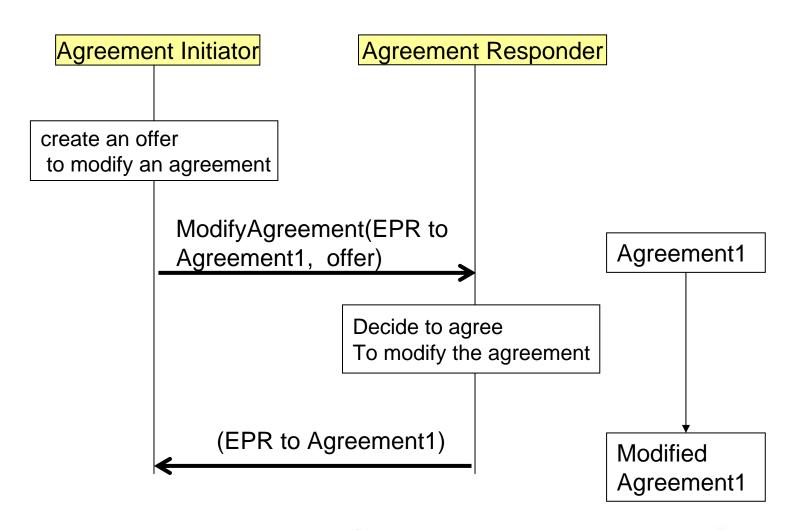


 An offer item specifies the requirement for the presence in the agreement offer terms of a field and a value for that field. It contains a label, a pointer to the position of the field in the terms of the offer and also MAY contain a definition of its acceptable values in the form of a restriction of its value space.

```
<wsag:Item>
 <wsag:Location>//jsdl:IndividualCPUCount</wsag:Location>
 <wsaq:Constraint>
   <xsd:sequence>
     <xsd:element name="Exact" minOccurs="1"</pre>
                  maxOccurs="unbounded">
       <xsd:simpleType>
         <xsd:restriction base="xsd:double">
           <xsd:enumeration value="1"/>
           <xsd:enumeration value="2"/>
           <xsd:enumeration value="4"/>
         </xsd:restriction>
      </xsd:simpleType>
    </xsd:element>
   </xsd:sequence>
 <wsaq:Constraint>
</wsag:Item>
```

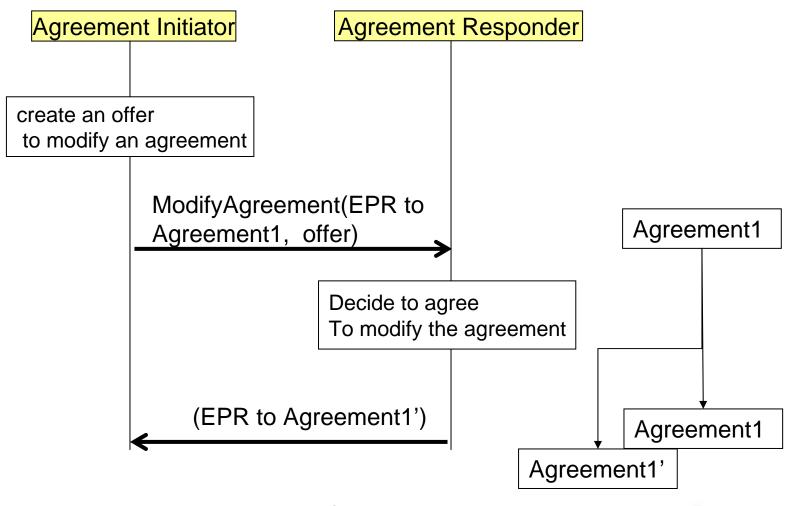
Sequence(1)





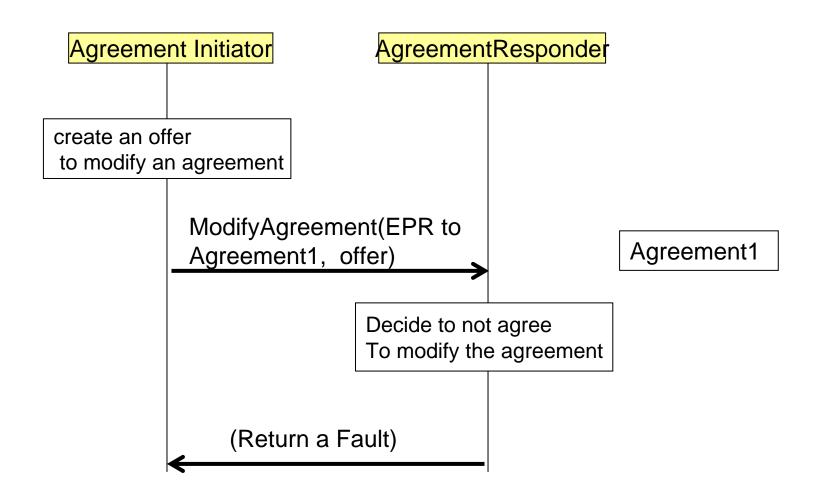
Sequence(1.5)





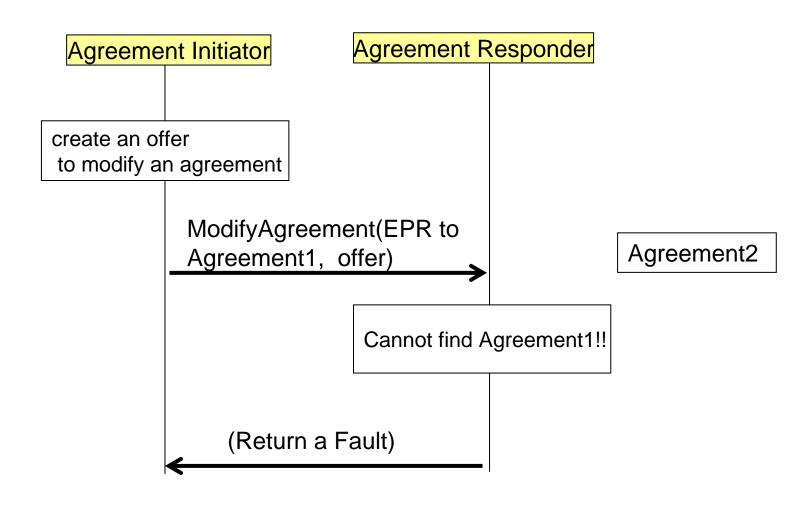
Sequence(2)





Sequence(3)





What happens in case Agreement Responder refuses to modify the Agreement?



- Out of scope of the spec.
- Agreement Initiator can continue or Terminate the original Agreement